

FIG. 1

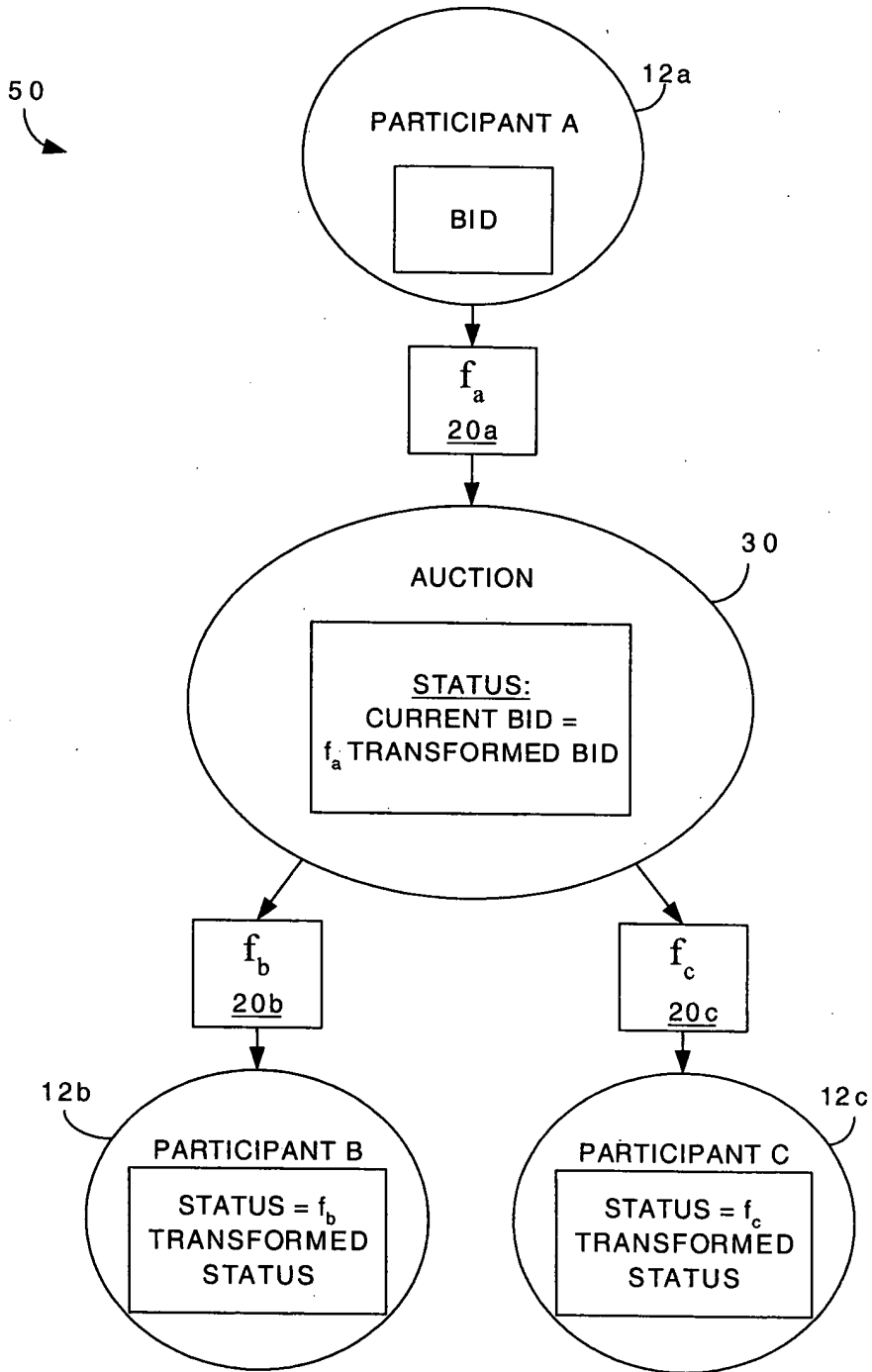


FIG. 2

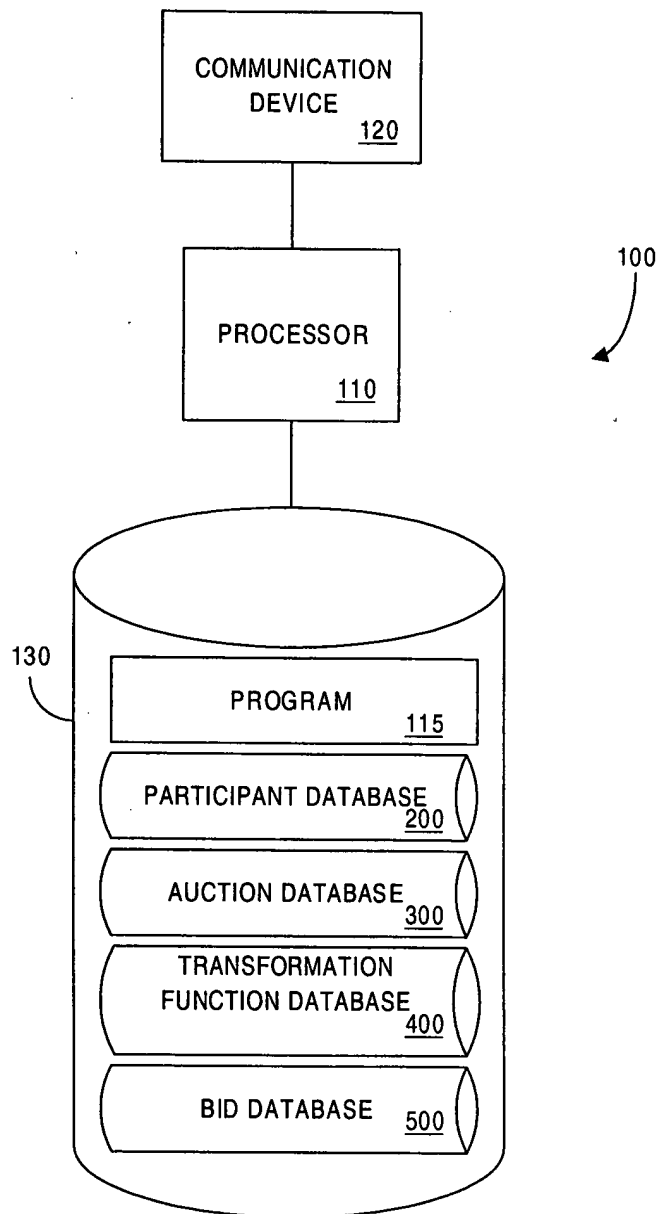
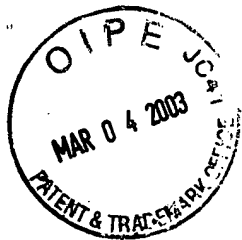


FIG. 3



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200



PARTICIPANT IDENTIFIER 202	NAME 204	CONTACT INFORMATION 206	TRANSFORMATION RULE(S) 208
P1001	COMPANY.COM	REP@COMPANY.COM	IF Total Bid >=\$35K, THEN (F1001, F1006)
P1002	BIG BUYER, CO.	111 HIGH STREET NEW YORK, NY 10010	IF P1002=bidder, THEN F1008
P1003	FRED CHAN	FRED@CHANCON.COM	IF P1003=bidder AND Offer > \$10,000, THEN F1008
P1004	MANUFACTURING CO.	(555)555-1212	F1001, F1006
P1005	BIG BANK, CO.	50 MIDTOWN AVE NEW YORK, NY 10010	IF Soliciting Party = P1004, THEN (F1001, F1006)
P1006	SMALL ENTITY, CO.	15 NEWBURY ST. BOSTON, MA 12222	IF Item = LAPTOP COMPUTER, THEN F1007
P1007	UK CO. LTD	1 KENSINGTON, LONDON, UK	F1004

FIG. 4



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300 


AUCTION IDENTIFIER <u>302</u>	OFFEROR IDENTIFIER <u>304</u>	ITEM IDENTIFIER <u>306</u>	BID RULE(S)
A1001	P1004	I1001 (LAPTOP COMPUTER)	\$300 Start Bid; Forward; Open bid; \$1 incr; Lot Size 100; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1002	P1004	I1002(DESKTOP COMPUTER)	\$200 Start Bid; Forward; Open bid; \$1 incr; Lot size 100; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1003	P1004	I1003 (30GB HARD DRIVE)	\$35 Start Bid; Forward; Open bid; \$.1incr; Lot Size 100; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End

FIG. 5



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FUNCTION IDENTIFIER <u>402</u>	TRANSFORMATION RULE(S) <u>404</u>	TRANSFORMATION DESCRIPTION <u>406</u>
F1001	Increase Bid by 10%	Strategic Partner Credit
F1002	If Bid Quantity > 100K Units, then increase Bid by 20%	Bulk discount
F1003	Increase Bid by \$100	Flat rate shipping
F1004	Convert Bid Currency to Auction Currency	Currency Exchange
F1005	Convert Auction Currency to Participant Currency	Currency Exchange
F1006	Decrease Current High Bid by 10%	Display Status For Strategic Partners
F1007	If Item = Laptop Computer, Then Item Configuration = 15" SVGA; 30G HD; Xircom NIC	P1006 Standard Laptop Computer Configuration
F1008	Auction Fee = \$0	Auction registration fee waiver

FIG. 6



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500

AUCTION IDENTIFIER <u>502</u>	PART. IDENTIFIER <u>504</u>	BID <u>506</u>	TRANS. FUNCTION <u>508</u>	TRANSFORMED BID <u>510</u>	CURRENT BID INFORMATION <u>512</u>
A1001	P1002	\$320/unit; 1 Lot (\$32K)	F1001	\$352/unit; 1 Lot (\$35.2K)	\$352/unit; 1 Lot; 15:00EST; 1/1/01
A1002	P1003	\$200/unit; 1 lot (\$20K)	F1008	\$200/unit; 1 lot (\$20K)	\$200/unit; 1 Lot; 15:00EST 1/1/01
A1003	P1007	25£/unit; 1 lot (2.5K£)	F1004	\$35.5/unit; 1 lot (\$3.5K)	\$35.5/unit; 1 Lot; 9:00EST; 1/2/01

FIG. 7



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600

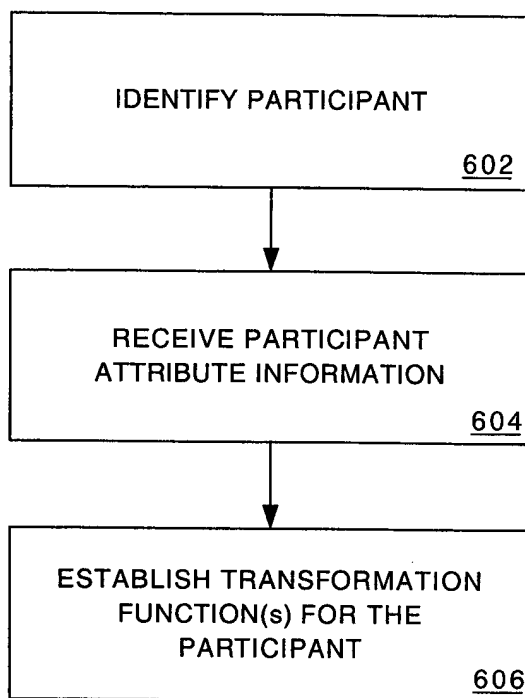


FIG. 8



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700

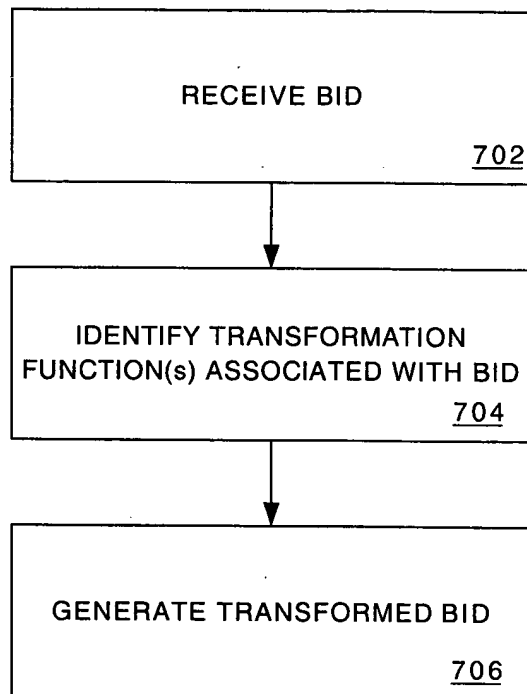


FIG. 9



800

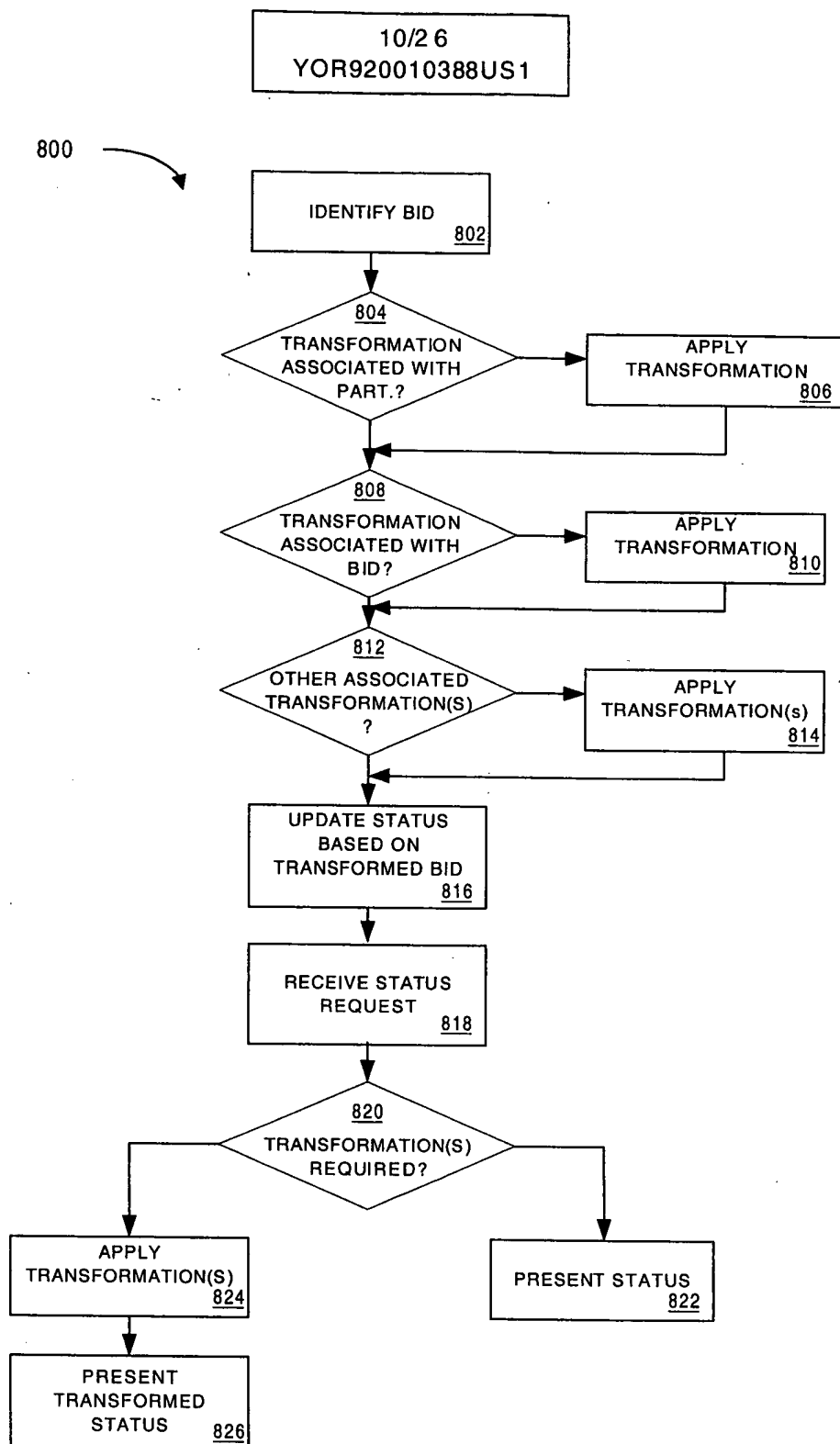


FIG. 10



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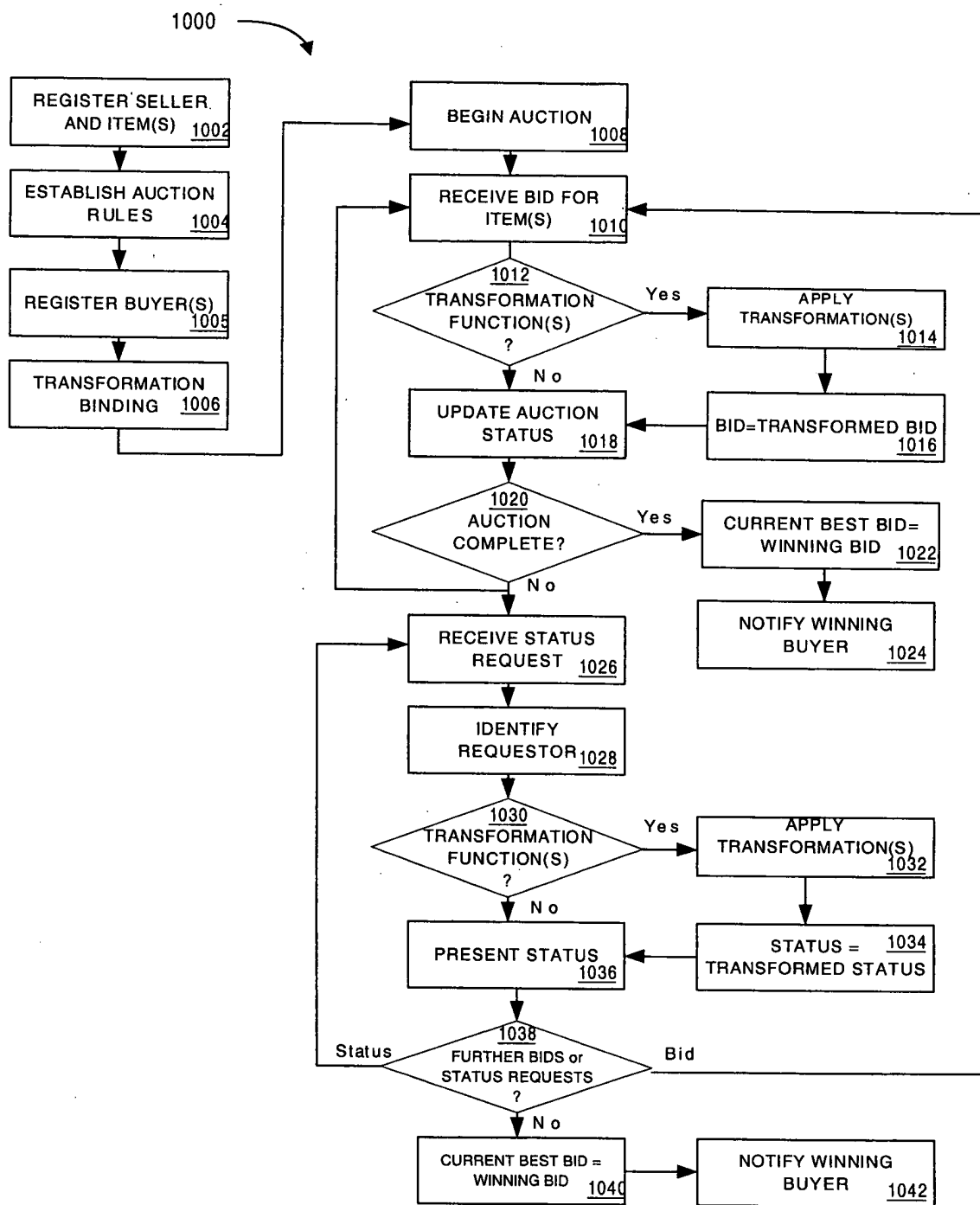


FIG. 11



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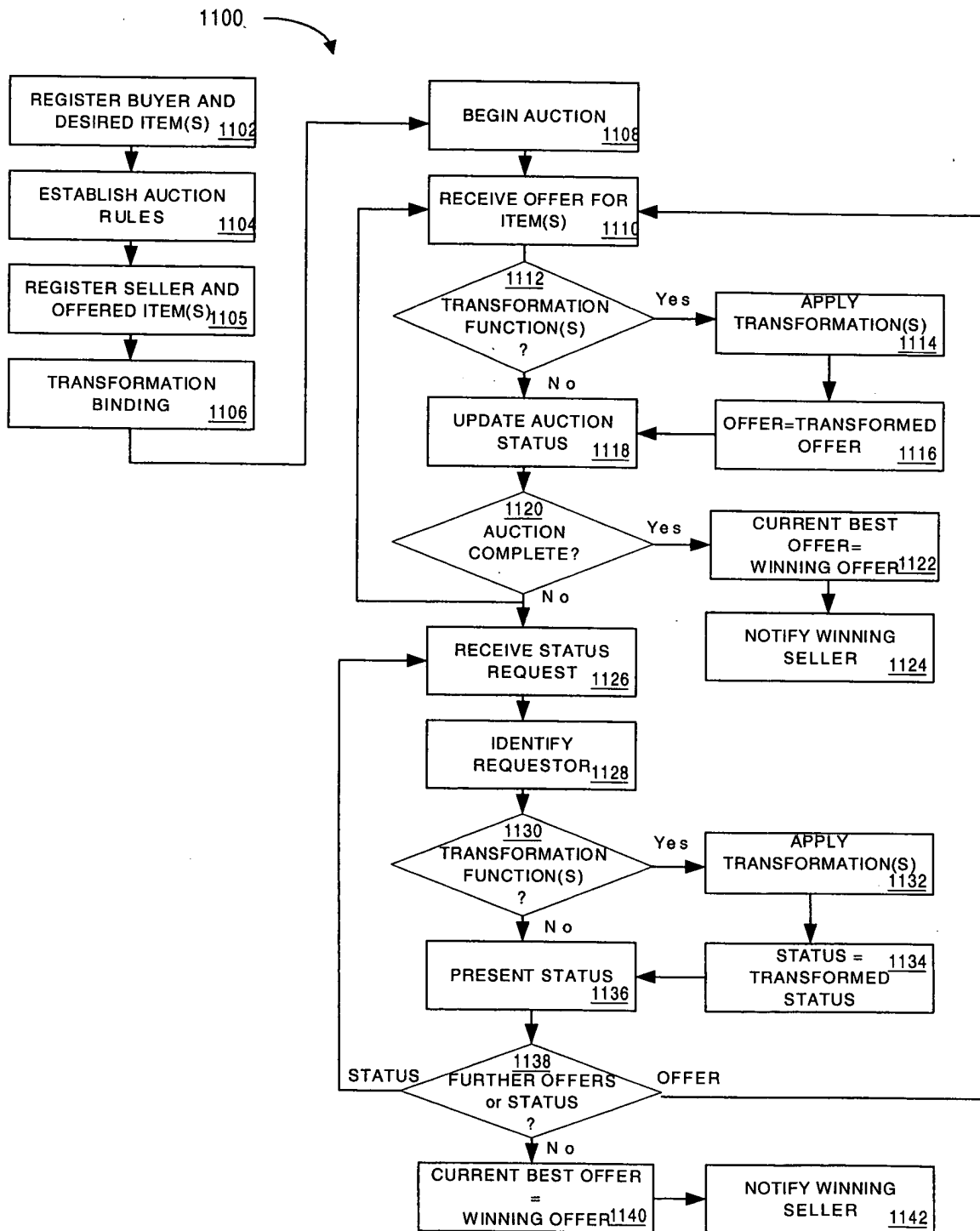


FIG. 12



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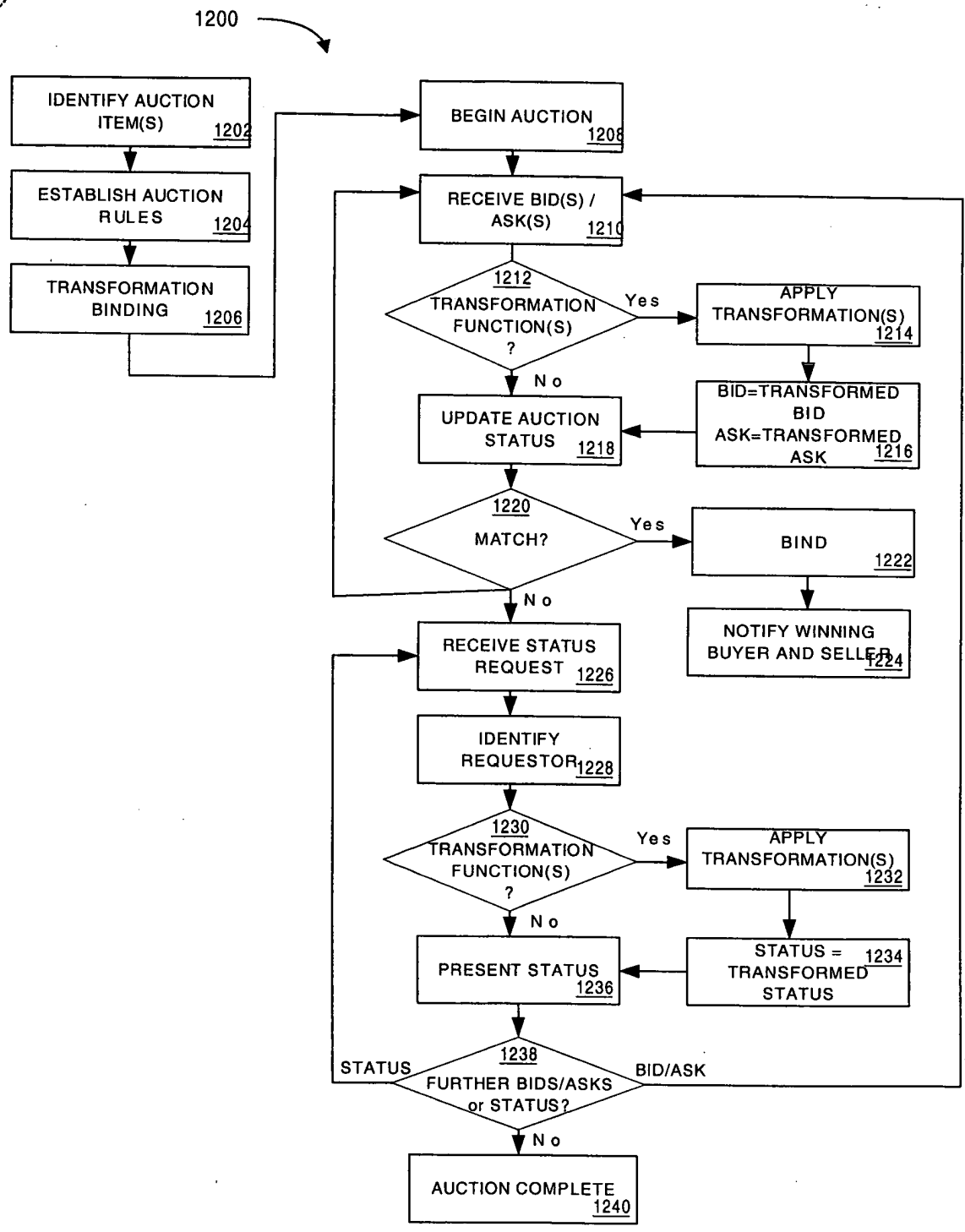


FIG. 13



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1400

FUNCTION IDENTIFIER 1402	BUYER IDENTIFIER 1404	SELLER IDENTIFIER 1406	AUCTION IDENTIFIER 1408	RULE(S) 1410	DESCRIPTION 1412
F1001	P1001	ALL	ALL	If Bid>\$100K, Then Payment Type= Loan (20% down, 5yr term)	P1001 Default Loan Terms
F1002	P1002	P1004	A1001	Loan (\$3500 down; 5 year term; 6% APR)	P1002 customized loan for auction A1001
F1003	ALL	P1001	ALL	Lease (20% down, 10 yr term, 70% appraised value residual)	P1001 Standard lease terms offered to buyers
F1004	P1006	P1007	A1002	Payment Type = (lease, 10% down, 5% rate, 5 yr term, 50% res.)	P1006 customized lease for auction A1002

FIG. 14



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1500

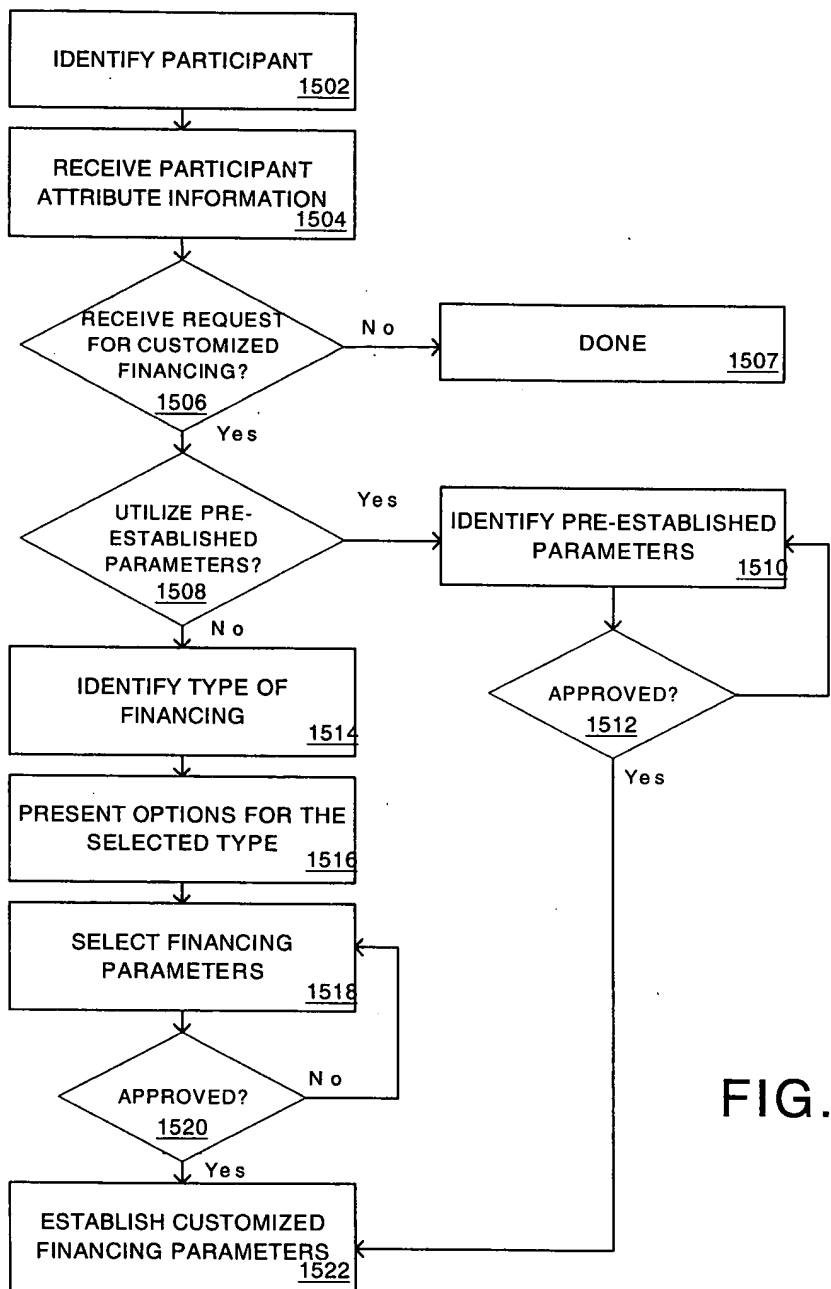


FIG. 15



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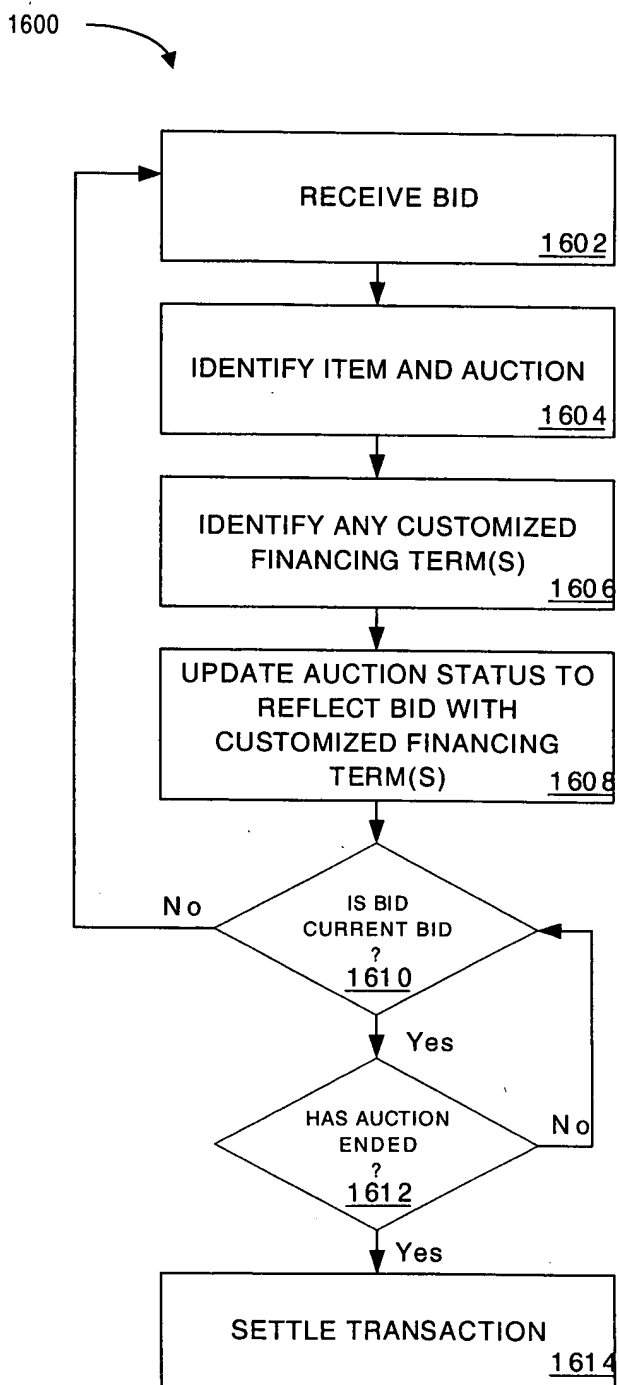


FIG. 16

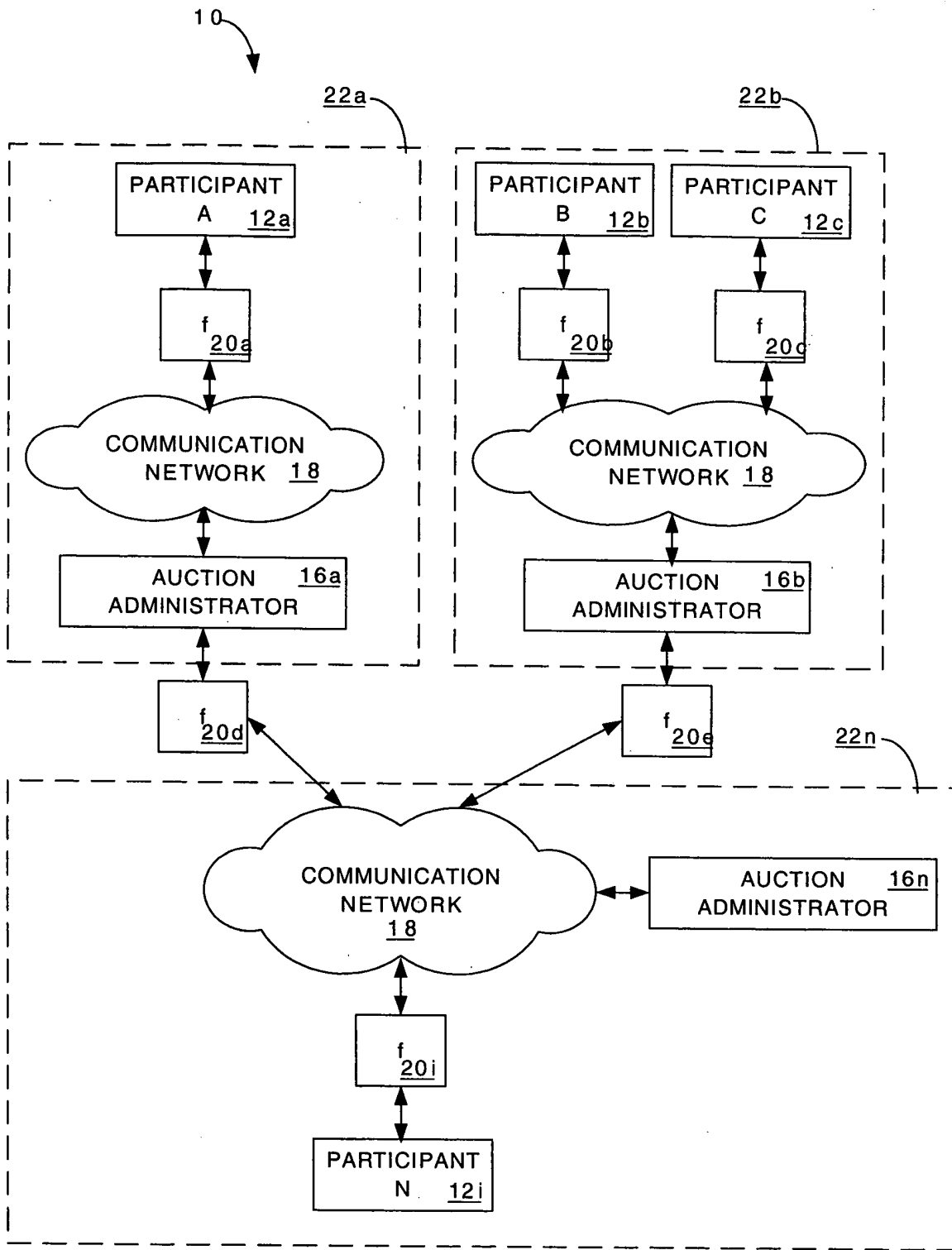


FIG. 17



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200

PARTICIPANT IDENTIFIER 202	NAME 204	CONTACT INFORMATION 206	GEOGRAPHICAL INFORMATION 208	INDUSTRY INFORMATION 210	TRANS. FUNCTION(S) 212
P1001	COMPANY.COM	REP@COMPANY.COM	KARACHI, PAKISTAN	5734 (Retail Computer Sales)	F1002; F1004; F1005
P1002	SMALL BUYER, CO.	111 HIGH STREET NEW YORK, NY 10010	U.S.	5045 (Computer Wholesale Sales); U.S. SDB	F1001
P1003	FRED CHAN	FRED@CHANCON.COM	HONG KONG	5961 (Catalog Sales)	F1004; F1005
P1004	MANUFACTURING CO.	(555)555-1212	CHICAGO, USA 021222	3571 (Personal Computers)	
P1005	BIG LAW FIRM	(212)555-1555	NEW YORK, NY 010012	8111 (Legal Services)	F1003; F1006

FIG. 18



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300

AUCTION IDENTIFIER <u>302</u>	OFFEROR IDENTIFIER <u>304</u>	ITEM IDENTIFIER <u>306</u>	BID RULE(S) <u>308</u>
A1001	P1004	I1001 (LAPTOP COMPUTER)	\$300 Start Bid; Forward; Open bid; \$1 incr; Lot Size 100; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1002	P1004	I1002(DESKTOP COMPUTER)	\$200 Start Bid; Forward; Open bid; \$1 incr; Lot size 100; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1003	P1004	I1003 (WORK STATION)	\$1500 Start Bid; Forward; Open bid; \$10 incr; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
B1001	P1001	I1004 (ENT. SERVER)	\$20,000 Start Bid; Forward; Open bid; \$100 incr; Lot size 1;12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
C1001	P1003	I1005 (AERON CHAIR)	\$500 Start Bid; Forward; Open bid; \$10 incr; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End

FIG. 19



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400

FUNCTION IDENTIFIER <u>402</u>	TRANSFORMATION RULE(S) <u>404</u>	TRANSFORMATION DESCRIPTION <u>406</u>
F1001	If Industry=SDB, then Increase Bid by 10%	Small Disadvantaged Business Credit
F1002	If Country = Export Control Country AND Item=Computer, Bid=Bid +License Prep Fee (20% of Bid)	Export Control License Fee
F1003	If Industry=8111, AND Item=l1002, Then F1006 AND Bid=Bid+\$200/unit	Legal Industry Computer Config
F1004	Convert Bid Currency to Auction Currency	Currency Exchange
F1005	Convert Auction Currency to Participant Currency	Currency Exchange
F1006	Config = Office 2000; Westlaw; Adobe Acrobat; Time Matters	Standard Legal Software Config

FIG. 20



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500

AUCTION IDENTIFIER 502	PART. IDENTIFIER 504	ORIG. AUCTION ADMIN. 505	BID 506	TRANS. FUNCTION 508	TRANSFORMED BID 510	CURRENT BID INFORMATION 512
A1001	P1002	--	\$700/unit/ 2 lots (\$140K)	F1001	\$770/unit; 2 Lots (\$154K)	\$770/unit; 2 Lots; 15:00EST; 1/1/01
A1002	P1005	--	\$700/unit; 1 lot (\$70K)	F1003	\$500/unit; 1 lot (\$50K)	\$500/unit; 1 Lot; 15:00EST 1/1/01
A1003	P1001	B	\$1800/unit; 10 Units (\$18K)	F1002	\$1500/unit; 10 Units (\$15K)	\$1500/Unit; 10 Units 9:00EST; 1/2/01
C1001	P1005	A	\$700/unit; 1Lot (\$70K)	F1003	\$500/unit; 1Lot (\$50K)	\$500/Unit; 1Lot 9:00EST; 1/2/01

FIG. 21



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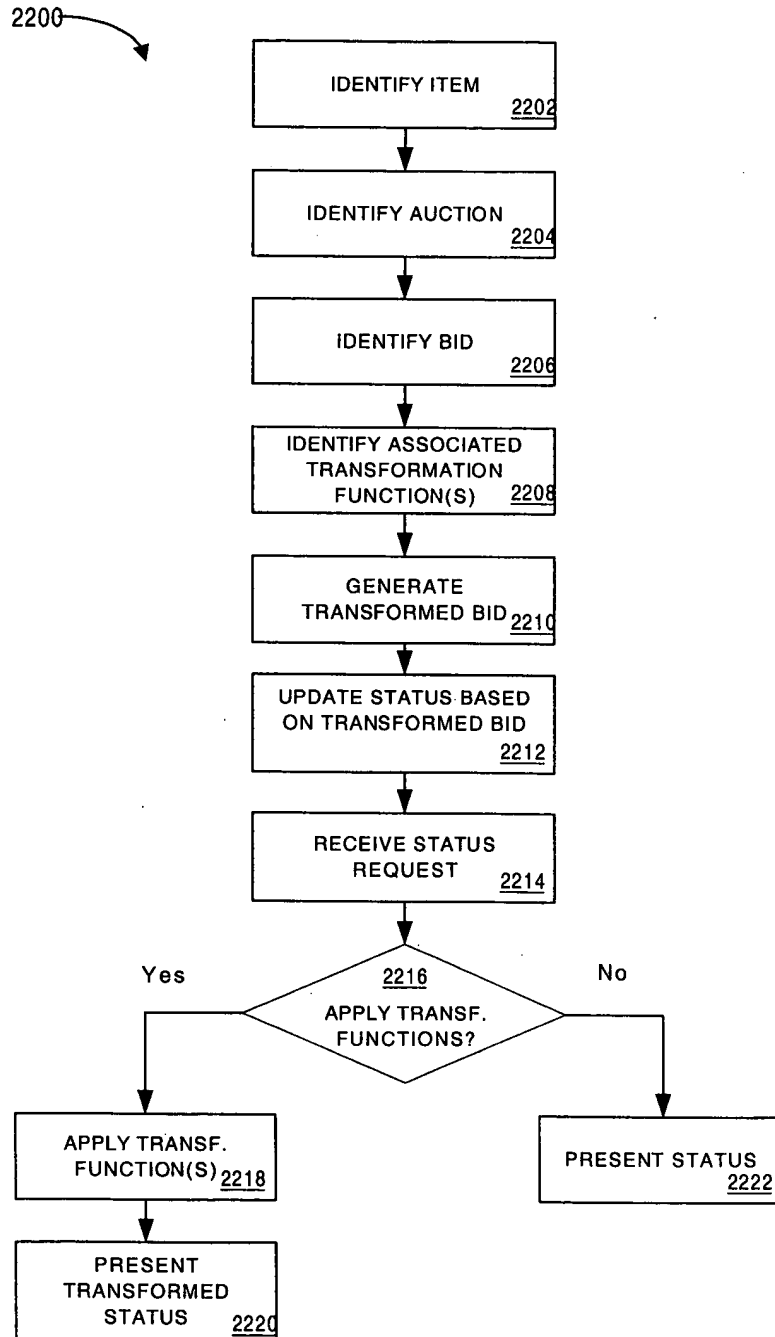


FIG. 22




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PARTICIPANT IDENTIFIER 202	NAME 204	CONTACT INFORMATION 206	CONFIGURATION RULE(S) 208
P1001	SMALL BUYER	REP@BUYER.COM	IF ITEM = LAPTOP COMPUTER, THEN F1001
P1002	BIG BUYER, CO.	55 PARK AVE., NY, NY 10011 (212)555-5555	IF ITEM = LAPTOP COMPUTER AND SELLER=P1004, THEN F1002; IF ITEM = LAPTOP COMP. AND SELLER=P1003, THEN F1003
P1003	BIG SELLER, CO	10 LYTTON AVE, PALO ALTO, CA	IF ITEM = DESKTOP COMPUTER, THEN F1004
P1004	SMALL SELLER, CO	REP@SELLER.COM	IF ITEM = DESKTOP COMPUTER, THEN F1005

FIG. 23



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300 

AUCTION IDENTIFIER	OFFEROR IDENTIFIER <u>304</u>	ITEM IDENTIFIER <u>306</u>	BID RULE(S) <u>308</u>
A1001	P1003	I1001 (LAPTOP COMPUTER)	\$300 Start Bid; Forward; Open bid; \$10 incr; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1002	P1003	I1002(DESKTOP COMPUTER)	\$200 Start Bid; Forward; Open bid; \$10 incr; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End
A1003	P1004	I1001 (LAPTOP COMPUTER)	\$700 Start Bid; Forward; Open b id; \$100 incr; 12:00EST 1/1/01 Start; 12:00 EST 1/5/01 End

FIG. 24



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400

FUNCTION IDENTIFIER 402	CONFIGURATION RULE(S) 404	CONFIGURATION DESCRIPTION 406
F1001	If Item=Laptop computer, Then Config=(\geq 1.0 GHZ; Windows 2000; 10GB; Internal DVD)	P1001 Custom Laptop
F1002	If Item=Laptop computer, Then Config=(Windows 2000; 20GB; Internal CD R/W)	P1002 Custom Laptop (seller P1004)
F1003	If Item=Laptop computer, Then Config=(1.0GHZ; Windows 2000; 20GB; Internal CD R/W; 15.1")	P1002 Custom Laptop (seller P1003)
F1004	If Item=Desktop Computer, then Config=(\geq 866MHz; Windows ME; 30GB; 21" flat screen; Internal 3.5" drive, CD ROM)	P1003 Custom Desktop
F1005	If Item=Desktop Computer, and If Seller=P1003, then Config=(1.0GHz; 30GB; 19" monitor)	P1004 Custom Desktop

FIG. 25



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500 →

AUCTION IDENTIFIER 502	PART. IDENTIFIER 504	BID 506	CONFIG. FUNCTION 508	TRANSFORMED BID 510	CURRENT BID INFORMATION 512
A1001	P1001	\$1000/unit; 5 units	F1001	\$925/unit; 5 units	\$925/unit; 5 units; 15:00EST; 1/1/01
A1002	P1004	\$600/unit; 10 units	F1005	\$580/unit; 10 units	\$580/unit; 10 units; 15:00EST 1/1/01
A1003	P1002	\$500/unit; 1 unit	F1002	\$500/unit; 1 unit	\$500/unit; 1 unit 9:00EST; 1/2/01

FIG. 26